

# Spark Finance Limited Annual Report For the year ended 30 June 2018

Spark Finance Limited ('Spark Finance' or 'the Company') is a wholly-owned subsidiary of Spark New Zealand Limited ('Spark New Zealand' and together with its subsidiaries, the 'Spark New Zealand Group').

#### **Principal activities**

The principal activity of Spark Finance is that of a finance company for the Spark New Zealand Group and was incorporated in 1991. Spark Finance raises debt funding in New Zealand and internationally. The majority of these funds are then advanced to other members of the Spark New Zealand Group in order to assist in funding their operations.

#### **Principal risks**

The key risks to Spark Finance are currency, interest rate, credit and liquidity risks. A summary of these risks and Spark Finance's risk management objectives and policies are set out in note 11 to the following financial statements. The Directors of Spark Finance do not believe there is any significant financial risk to Spark Finance as financial assets are matched by financial liabilities with similar characteristics. Spark Finance enters into derivative financial instruments in order to manage the currency and interest rate risks associated with its borrowings, as well as to manage the currency risk associated with the operations of the Spark New Zealand Group. As the proceeds of debt are advanced to other members of the Spark New Zealand Group, the ability of Spark Finance to meet its obligations under the debt issues depends upon the payment of principal and interest due from other Spark New Zealand Group companies.

#### **Business review**

Spark Finance recorded net earnings after tax for the year ended 30 June 2018 of \$165 million compared to \$158 million for the year ended 30 June 2017. Potential volatility in earnings caused by Spark Finance's exposure to movements in foreign exchange rates on financial instruments that are held on behalf of members of the Spark New Zealand Group is mitigated by back-to-back deals with these members. The net foreign exchange loss for the year ended 30 June 2018 was nil (30 June 2017: nil).

The net assets of Spark Finance as at 30 June 2018 were \$1,218 million compared to \$1,527 million as at 30 June 2017. The share capital of Spark Finance is \$883 million (30 June 2017: \$883 million) consisting of 882,872,600 issued and fully paid shares, of which 342,872,600 are ordinary shares. Spark Finance did not acquire any of its own shares during the year ended 30 June 2018 (30 June 2017: nil).

During the year ended 30 June 2018 Spark Finance paid a dividend of \$460 million to Spark New Zealand Limited via an intercompany advance through a current account (30 June 2017: \$460 million).

The Directors of Spark Finance consider the results of the Company to be satisfactory and the Company to be in a sound financial position.

Spark Finance solely lends to other companies within the Spark New Zealand Group and, accordingly, its financial performance should be considered in conjunction with the financial performance of the Spark New Zealand Group. A copy of the Spark New Zealand Group's results for the year ended 30 June 2018 can be found at investors.sparknz.co.nz.

Based on current expectations, Spark Finance will continue to operate as the principal finance company for the Spark New Zealand Group. Spark Finance does not engage in research and development activities.

On behalf of the Board

David Chalmers DIRECTOR

24 August 2018

Matthew Sheppard DIRECTOR

#### DIRECTORS' REPORT YEAR ENDED 30 JUNE 2018

#### Declaration pursuant to Article 3(2)(c) of the Luxembourg Transparency Law dated 11 January 2008

We, David Chalmers and Matthew Sheppard, both directors of Spark Finance Limited (herein after the 'Issuer') hereby declare that, to the best of our knowledge, the financial statements for the year ended 30 June 2018, which have been prepared in accordance with New Zealand equivalents to International Financial Reporting Standards, give a true and fair view of the assets, liabilities, financial position and performance of the Issuer and that the Directors' report includes a fair review of the development and performance of the business and the position of the Issuer, together with a description of the principal risks and uncertainties that the Issuer faces.

David Chalmers DIRECTOR

24 August 2018

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Matthew Sheppard DIRECTOR

#### OTHER INFORMATION

#### YEAR ENDED 30 JUNE 2018

#### Directors

The Directors of Spark Finance as at 30 June 2018 were: Melissa Anastasiou David Chalmers Matthew Sheppard Dean Werder

#### Gender composition

The following table details the gender composition of Spark Finance's Board of Directors and Officers / Senior Managers:

	As at 30 June 2018		As at 30 J	lune 2017
	Male	Female	Male	Female
Number of Directors	3	1	3	1
Percentage of Directors	75%	25%	75%	25%
Number of Officers/Senior Managers	1	0	1	0
Percentage of Officers/Senior Managers	100%	0%	100%	0%

#### Corporate governance

The Board of Spark New Zealand is committed to ensuring that the Spark New Zealand Group maintains a high standard of corporate governance and adheres to high ethical standards. Spark Finance operates within the corporate governance policies, practices and processes of the Spark New Zealand Group. Full descriptions of these policies, practices and processes are referred to in the Spark New Zealand annual report (available at investors.sparknz.co.nz), with reference to the Spark New Zealand Environment, Social and Governance Report and Diversity Policy (including an evaluation of the Spark New Zealand Group's performance with respect to that Policy and the NZX Corporate Governance Code), which are available at www.sparknz.co.nz/about/governance.

#### Interests

Deeds of indemnity have been granted to the Directors of Spark Finance in relation to potential liabilities and costs that they may incur for acts or omissions in their capacity as Directors of Spark Finance and as employees of the Spark New Zealand Group. In addition, the Directors of Spark New Zealand have approved directors and officers liability insurance to cover risks normally covered by such policies arising out of the acts or omissions of Directors of Spark New Zealand and its subsidiaries, including Spark Finance, and of employees of the Spark New Zealand Group. This insurance does not cover dishonest, fraudulent, malicious or wilful acts.

#### Credit rating

Spark New Zealand (which guarantees Spark Finance's debt) has credit ratings from Standard & Poor's on its indebtedness. Details of ratings as at 30 June 2018 are as follows:

Long-term senior debt: A-Short-term debt: A-2 Outlook: Stable

#### **OTHER INFORMATION**

#### YEAR ENDED 30 JUNE 2018

#### Spread of security holders

As at 30 June 2018, Spark Finance had no 'quoted voting products' for the purposes of the Financial Markets Conduct Act 2013. The spread of holders of quoted Spark Finance Domestic Notes as at 31 July 2018 was as follows:

NZX ticker code: SPF560

Range	Number of holders	% of holders	Number of bonds	% of bonds
1-1,000	-	-	-	-
1,001-5,000	26	5.50	130,000	0.13
5,001-10,000	97	20.51	930,000	0.93
10,001-50,000	263	55.60	6,869,000	6.87
50,001-100,000	44	9.30	3,501,000	3.50
100,001 and over	43	9.09	88,570,000	88.57
Total	473	100.00	100,000,000	100.00

NZX ticker code: SPF570

Range	Number of holders	% of holders	Number of bonds	% of bonds
1-1,000	-	-	-	-
1,001-5,000	5	2.08	25,000	0.02
5,001-10,000	35	14.52	337,000	0.27
10,001-50,000	138	57.26	3,815,000	3.05
50,001-100,000	30	12.45	2,205,000	1.76
100,001 and over	33	13.69	118,618,000	94.90
Total	241	100.00	125,000,000	100.00

#### Other statutory information

As at 30 June 2018 Spark Finance had no employees (30 June 2017: nil). Spark Finance made no charitable donations during the year ended 30 June 2018 (30 June 2017: nil). Net tangible assets per security as at 30 June 2018 were \$1.38 (30 June 2017: \$1.73). Net earnings per security for the year ended 30 June 2018 were \$0.186 (30 June 2017: \$0.179).

#### SPARK FINANCE LIMITED Statement of profit or loss and other comprehensive income YEAR ENDED 30 JUNE

		2018	2017
	Notes	\$m	\$m
Finance income	2	558	560
Finance expense	2	(330)	(314)
Net finance income		228	246
Other income	3	2	2
Other expenses	3	(1)	(21)
Net earnings before income tax		229	227
Income tax expense	4	(64)	(69)
Net earnings for the year		165	158
Other comprehensive income			
Items that may be reclassified to profit or loss:			
Cash flow hedges net of tax		(14)	10
Other comprehensive (loss) / income for the year		(14)	10
Total comprehensive income for the year		151	168

See accompanying notes to the financial statements.

#### Statement of changes in equity

	Contributed capital	Retained earnings	Hedge reserve	Total equity
YEAR ENDED 30 JUNE 2018	\$m	\$m	\$m	\$m
Balance as at 1 July 2017	883	661	(17)	1,527
Net earnings for the year	-	165	-	165
Other comprehensive loss for the year	-	-	(14)	(14)
Total comprehensive income / (loss) for the year	-	165	(14)	151
Dividend paid	-	(460)	-	(460)
Balance as at 30 June 2018	883	366	(31)	1,218

	Contributed capital	Retained earnings	Hedge reserve	Total equity
YEAR ENDED 30 JUNE 2017	\$m	\$m	\$m	\$m
Balance as at 1 July 2016	883	963	(27)	1,819
Net earnings for the year	-	158	-	158
Other comprehensive income for the year	-	-	10	10
Total comprehensive income for the year	-	158	10	168
Dividend paid	-	(460)	-	(460)
Balance as at 30 June 2017	883	661	(17)	1,527

See accompanying notes to the financial statements.

#### SPARK FINANCE LIMITED Statement of Financial Position AS AT 30 JUNE

			2017
	Notes	2018 \$m	2017 \$m
ACCETC	Notes	ŞIII	ŞIII
ASSETS			
Current assets: Cash		11	-
Prepayments		1	-
Due from other Spark New Zealand Group companies	5	3,422	2,280
Short-term derivative assets	6	6	28
Total current assets		3,440	2,308
Non-current assets:			
Due from other Spark New Zealand Group companies	5	3,498	4,446
Deferred tax assets	4	12	6
Long-term derivative assets	6	10	8
Investment in fellow Spark New Zealand Group company	7	540	540
Total non-current assets		4,060	5,000
Total assets		7,500	7,308
LIABILITIES AND EQUITY			
Current liabilities:			
Bank overdraft		-	2
Short-term payables		1	-
Taxation payable		64	69
Due to other Spark New Zealand Group companies	8	4,946	4,644
Short-term derivative liabilities	6	6	30
Debt due within one year	9	249	295
Accrued interest		4	4
Total current liabilities		5,270	5,044
Non-current liabilities:			
Long-term derivative liabilities	6	64	45
Long-term debt	9	948	692
Total non-current liabilities		1,012	737
Total liabilities		6,282	5,781
Equity:			
Share capital		883	883
Hedge reserve		(31)	(17)
Retained earnings		366	661
Total equity		1,218	1,527
Total liabilities and equity		7,500	7,308

See accompanying notes to the financial statements.

On behalf of the Board of Spark Finance Limited

David Chalmers DIRECTOR

Authorised for issue on 24 August 2018

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Matthew Sheppard DIRECTOR

#### SPARK FINANCE LIMITED Statement of Cash Flows YEAR ENDED 30 JUNE

	2018 \$m	2017 \$m
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Cash flows from operating activities		
Interest receipts	1	1
Interest payments	(44)	(41)
Net cash flows from operating activities	(43)	(40)
Cash flows from investing activities		
Net advances to other Spark New Zealand Group companies	(118)	(85)
Net cash flows from investing activities	(118)	(85)
Cash flows from financing activities		
Proceeds from derivatives	209	-
Repayment of derivatives	(232)	-
Proceeds from long-term debt	1,287	900
Repayment of long-term debt	(1,079)	(825)
Proceeds from short-term debt	1,262	699
Repayment of short-term debt	(1,273)	(646)
Net cash flows from financing activities	174	128
Net cash flow	13	3
Opening cash position	(2)	(5)
Closing cash position	11	(2)

#### Reconciliation of net earnings to net cash flows from operating activities

Year ended 30 June	2018	2017
	\$m	\$m
Net earnings	165	158
Adjustments to reconcile net earnings to net cash flows from operating activities		
Non-cash intercompany income	(557)	(559)
Non-cash intercompany expenses	278	268
Amortisation of discount	4	4
Net realised and unrealised losses on financial instruments	1	-
Revaluation of long-term debt in fair value hedge	7	(14)
Revaluation of derivatives in a fair value hedge	(6)	14
Revaluation of other derivatives	(1)	(2)
Fellow subsidiary debt forgiveness	-	21
Other	2	1
Changes in assets and liabilities net of effects of non-cash and investing and financing activities		
Current taxation	64	69
Net cash flows from operating activities	(43)	40

#### Note 1 Statement of accounting policies

#### (a) Reporting entity

Spark Finance Limited is a profit-oriented company registered in New Zealand under the Companies Act 1993 and is a FMC reporting entity under the Financial Markets Conduct Act 2013. In these accounts, the term 'fellow subsidiaries' is used to describe other subsidiaries of Spark New Zealand Limited.

#### (b) Basis of preparation

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ('NZ GAAP'). They comply with New Zealand equivalents to International Financial Reporting Standards ('NZ IFRS') and other applicable Financial Reporting Standards, as appropriate for profit-oriented entities. The financial statements also comply with International Financial Reporting Standards ('IFRS').

The measurement basis adopted in the preparation of these financial statements is historical cost, modified by the revaluation of financial instruments as identified in the specific accounting policies below and the accompanying notes.

These financial statements are expressed in New Zealand dollars, which is Spark Finance's functional and presentation currency. All financial information has been rounded to the nearest million, unless otherwise stated.

The principal accounting policies applied in the preparation of these financial statements are set out in the accompanying notes where an accounting policy choice is provided by NZ IFRS. A policy is also included when it is new or has changed, is specific to Spark Finance's operations or is significant or material. Where NZ IFRS does not provide an accounting choice, Spark Finance has applied the requirements of NZ IFRS but a detailed accounting policy is not included. Comparative information in the statement of cash flows has been re-presented to conform with the presentation in the current year to exclude non-cash transactions settled through intercompany current accounts as they are not considered cash equivalents.

#### (c) Use of estimates and judgement

The principal areas of judgement in preparing these financial statements are set out below.

#### Valuation of investments

Management performs assessments of the carrying value of long-term investments. In assessing whether there has been impairment, consideration is given to the financial performance of the investee and other factors that impact management's expectation of recovering the value of the investment. This assessment also requires management to make judgements about the expected future performance and cash flows of the investee in order to determine the fair value of investments.

#### (d) New and amended standards adopted

Spark Finance has early adopted NZ IFRS 9 Financial Instruments (2014) (NZ IFRS 9), the final version of the standard which replaces earlier versions of NZ IFRS 9 and completes the replacement of NZ IAS 39 Financial Instruments: Recognition and Measurement. The new standard includes three areas of change:

- a. Classification and measurement of financial instruments;
- b. A single, forward-looking, 'expected loss' impairment model; and
- c. Substantially reformed approach to hedge accounting.

#### a. Classification of financial instruments

Spark Finance early adopted Part 1 of NZ IFRS 9 (2009) Financial Instruments from the year ended 30 June 2010 and adoption of the final NZ IFRS 9 standard has not required any changes to Spark Finance's classification and measurement of financial assets or financial liabilities.

#### b. New impairment model

NZ IFRS 9 prescribes an 'expected credit loss' model instead of the previous incurred loss model, so it is no longer necessary for a trigger event to have occurred before recognising credit losses. NZ IFRS 9 requires Spark Finance to now base the measurement of expected credit losses on forward-looking information, as well as current and historic information. There was no expected credit loss allowance recognised as a result of adoption, as Spark Finance has not experienced a history of credit losses (including in relation to intercompany balances), and no current or forward-looking information existed as at 30 June 2018, which would indicate a significant increase in credit risk. There was no financial impact on adoption.

#### Note 1 Statement of accounting policies (continued)

#### c. Hedge accounting

NZ IFRS 9 introduces a new hedge accounting framework which better aligns with Spark Finance's risk management objectives and provides greater flexibility in achieving hedge accounting. This includes the introduction of an aggregate exposure concept, being the combination of an exposure and a derivative which, together, can be designated as a hedged item. NZ IFRS 9 also includes a more qualitative and forward-looking approach to assessing hedge effectiveness. There was no financial impact on adoption. Refer to note 6 for further details on Spark Finance's hedge accounting.

#### Amendments to NZ IAS 7 Statement of cash flows

As part of the disclosure initiative, amendments were made to NZ IAS 7 Statement of cash flows, which introduce additional disclosure to enable better understanding of changes in liabilities arising from financing activities. The amendment became effective for Spark Finance in the current year and a reconciliation has been provided in note 9.

#### (e) New standards not yet adopted

#### NZ IFRS 15 Revenue from contracts with customers

NZ IFRS 15 *Revenue from contracts with customers* (NZ IFRS 15) replaces NZ IAS 18 *Revenue* and related interpretations. NZ IFRS 15 is mandatorily effective for Spark Finance from next financial year, being the year ending 30 June 2019. Spark Finance has no revenue from contracts with customers and there will be no financial impact on adoption.

#### NZ IFRS 16 Leases

NZ IFRS 16 *Leases* (NZ IFRS 16) replaces NZ IAS 17 *Leases*. Spark Finance has elected to early adopt NZ IFRS 16 from next financial year, being the year ending 30 June 2019. Spark Finance has no lease arrangements and there will be no financial impact on adoption.

Note 2	Finance	income	and	expense

Year ended 30 June	2018 \$m	2017 \$m
Finance income:		
Interest income on loans to other Spark New Zealand Group companies	557	559
Interest income from cash	1	1
Total finance income	558	560
Finance expense: Finance expense on long-term debt <sup>1</sup> :		
- Foreign Currency Medium Term Notes	11	6
- Domestic notes	24	23
- Bank funding	6	7
Interest expense on loans from other Spark New Zealand Group companies	278	268
Other interest and finance expense	11	10
Total finance expense	330	314

<sup>1</sup> Includes \$4 million reclassified from the cash flow hedge reserve for the year ended 30 June 2018 (30 June 2017: \$4 million).

#### Note 3 Other income and expenses

Year ended 30 June	2018 \$m	2017 \$m
Other income:		
Revaluation of derivatives	2	2
Total other income	2	2
Other expenses:		
Net realised and unrealised losses on financial instruments	1	-
Fellow subsidiary debt forgiveness	-	21
Total other expenses	1	21

Audit fees of \$21,000 have been paid for and recorded by a fellow subsidiary company (30 June 2017: \$21,000). No fees or other remuneration have been paid to the Directors by Spark Finance in respect of services provided by the Directors to Spark Finance (30 June 2017: nil). The Directors of Spark Finance receive remuneration (but no Directors' fees) from a fellow subsidiary company.

#### Note 4 Taxation

Income tax expense

Year ended 30 June	2018 \$m	2017 \$m
Reconciliation of income tax expense:		
Net earnings before income tax	229	227
Tax at current rate of 28%	64	64
Adjustments to taxation:		
Fellow subsidiary debt forgiveness	-	5
Income tax expense	64	69

#### Deferred tax assets and liabilities

Deferred tax assets and liabilities are offset in the statement of financial position and presented as a net deferred tax asset.

As at 30 June	2018 \$m	2017 \$m
Balance at beginning of the year	6	10
Amounts recognised in earnings: Relating to current period	-	(1)
Amounts recognised in equity: Relating to current period	6	(3)
Balance at end of the year	12	6

Spark Finance has elected to be a member of the Spark New Zealand Imputation Group. As at 30 June 2018, the Spark New Zealand Imputation Group has a negative imputation credit account balance of \$45 million (30 June 2017: \$47 million negative balance). The imputation credit account balance had a positive balance as at 31 March 2018 and 31 March 2017.

#### Note 5 Due from other Spark New Zealand Group companies

As at 30 June	2018	2017
	\$m	\$m
Current assets:		
Advances to Spark New Zealand Limited	2,825	2,109
Advances to fellow subsidiaries	597	171
	3,422	2,280
Non-current assets:		
Advances to Spark New Zealand Limited	2,033	2,530
Advances to fellow subsidiaries	1,465	1,916
	3,498	4,446

Current amounts due from Spark New Zealand Limited and fellow subsidiary companies have interest rates of between 2.3% and 9.0% (30 June 2017: between 2.3% and 9.0%). These amounts are repayable at the option of Spark Finance and Spark New Zealand Limited and fellow subsidiary companies (as applicable). Other term advances to Spark New Zealand Limited and fellow subsidiary companies have an interest rate of 8.0% (30 June 2017: between 5.6% and 8.0%). These advances can be redeemed at book value at the option of either party. For the purposes of classification between current and non-current assets in the statement of financial position these items have been allocated based upon expected realisation. An item is classified as current when it is expected to be realised within twelve months after the reporting period.

#### Note 6 Derivative assets and liabilities

As at 30 June	201	8	2017		
	Derivative assets \$m	Derivative liabilities \$m	Derivative assets \$m	Derivative liabilities \$m	
Designated in a cash flow hedge	7	(53)	8	(61)	
Designated in a fair value hedge	6	(5)	3	(9)	
Designated in fair value and cash flow hedges	-	(6)	-	-	
Other	3	(6)	25	(5)	
	16	(70)	36	(75)	
Short-term derivatives	6	(6)	28	(30)	
Long-term derivatives	10	(64)	8	(45)	

Spark Finance's derivatives are held at fair value, calculated using discounted cash flow models and market rates of interest and foreign exchange at the balance sheet date, classified as being within level 2 of the fair value hierarchy. As at 30 June 2018 and 30 June 2017 no derivative financial assets or derivative financial liabilities have been offset in the statement of financial position. The potential for offsetting of any derivative financial instruments is immaterial.

#### Hedge accounting

Derivatives are hedge accounted when they are designated into an effective hedge relationship as a hedging instrument. The nature and the effectiveness of the hedge accounting relationship will determine where the gains and losses on re-measurement are recognised. Derivatives are designed as:

- Fair value hedges, where the derivative is used to manage interest rate risk in relation to debt;
- Cash flow hedges, where the derivative is used to manage the variability in cash flows of highly probable forecast transactions; and
- Dual fair value and cash flow hedges, where the derivative is used to hedge the interest rate risk on foreign debt and the variability in cash flows due to movements in foreign exchange rates.

At inception, each hedge relationship is formalised in hedge documentation. Hedge accounting is discontinued when the hedge instrument expires or is sold, terminated, exercised, or no longer qualifies for hedge accounting. Spark Finance determines the existence of an economic relationship between the hedging instrument and the hedged item based on the currency, amount and timing of respective cash flows, reference interest rates, tenors, repricing dates, maturities and notional amounts. Spark Finance assesses whether the derivative designated in each hedging relationship is expected to be and has been effective in offsetting the changes in cash flows of the hedged item using the hypothetical derivative method.

Derivatives in hedge relationships are designated based on a hedge ratio of 1:1. In these hedge relationships, the main source of ineffectiveness is the effect of the counterparty and Spark Finance's own credit risk on the fair value of the derivatives, which is not reflected in the change in the fair value of the hedged item attributable to changes in foreign exchange and interest rates.

#### **Cash flow hedges**

Cross-currency interest rate swaps and interest rate swaps are jointly designated in cash flow hedges to manage interest and foreign exchange rate risk on debt. The hedged cash flows will affect Spark Finance's statement of profit or loss and other comprehensive income as interest and principal amounts are repaid over the remaining term of the debt.

Interest rate swaps are designated in cash flow hedges to manage the interest rate exposure of highly probable forecast variable rate debt and aggregate variable interest rate exposures created by swapping fixed rate into variable rate debt.

Spark Finance also enters into forward exchange contracts to hedge forecast foreign currency purchases, the majority expected to be made within 12 months. The related cash flows are recognised in the statement of profit or loss and other comprehensive income over this period.

#### Note 6 Derivative assets and liabilities (continued)

A reconciliation of movements in the cash flow hedge reserve, net of tax, is outlined below:

	2018	2017
Year ended 30 June	\$M	\$M
Balance at the beginning of the year	(17)	(27)
(Loss)/gain recognised in other comprehensive income	(17)	7
Amount reclassified to finance expense	3	3
Total movements to other comprehensive (loss)/income	(14)	10
Balance at the end of the year	(31)	(17)

#### Fair value hedges

Interest rate swaps are designated in a fair value hedge to manage interest rate risk in relation to debt. The gain or loss from remeasuring the interest rate swaps and debt at fair value is recognised in the statement of profit or loss and other comprehensive income.

During the year ended 30 June 2018 Spark Finance recognised a \$6 million gain on fair value hedges and a \$7 million loss on hedged exposures (30 June 2017: \$14 million loss on fair value hedges and a \$14 million gain on hedged exposures) and there has been no material ineffectiveness on fair value hedging relationships.

#### Dual fair value and cash flow hedges

Spark Finance issued Australian dollar (AUD) denominated debt on 12 October 2017. As part of Spark's risk management policy, cross-currency interest rate swaps were entered into to convert all of the proceeds of the debt issuance to New Zealand dollars and convert the foreign currency fixed rate of the debt issuance to a New Zealand dollar floating rate. To mitigate profit or loss volatility, the cross-currency interest rate swaps were designated into a dual fair value and cash flow hedge relationship. The cross-currency basis element of the cross-currency interest rate swaps are excluded from the designation and are separately recognised in other comprehensive income in a cost of hedging reserve.

For fair value hedges, the gain or loss from remeasuring the cross-currency interest rate swaps and debt at fair value is recognised in the statement of profit or loss and other comprehensive income. For cash flow hedges, gains or losses deferred in the cash flow hedge reserve will be reclassified to Spark's statement of profit or loss and other comprehensive income as interest and principal amounts are repaid over the remaining term of the debt.

The change in fair value of the hedging instrument relating to the foreign currency basis component of the cross-currency interest rate swap is recognised in other comprehensive income and accumulated in a cost of hedging equity reserve. Subsequently, the cumulative amount is transferred to profit or loss at the same time as the hedged item impacts profit or loss.

The details of the hedging instruments as at 30 June 2018 are as follows:

			CARRYING AMOUNT OF THE HEDGING INSTRUMENT		CHANGE IN VALUE USED FOR CALCULATING HEDGE	
	NOTIONAL AMOUNT OF HEDGING	STATEMENT OF FINANCIAL POSITION	ASSETS	LIABILITIES	INEFFECTIVENESS	
As at 30 June 2018	INSTRUMENT	LINE ITEM	\$M	\$M	\$M	
Cash flow hedges						
Cross-currency swap	GBP <sup>1</sup> 18m	Derivatives	-	(10)	(10)	
Interest rate swaps	NZD 786m	Derivatives	-	(36)	(36)	
Forward foreign-exchange contracts	NZD 249m	Derivatives	7	(7)	-	
Fair value hedges						
Interest rate swaps	NZD 265m	Derivatives	6	(5)	1	
Fair value and cash flow hedges						
Cross-currency swaps	AUD 150m	Derivatives	-	(6)	(6)	
TOTAL			13	(64)	(51)	

<sup>1</sup>Great British Pounds Sterling

#### Note 6 Derivative assets and liabilities (continued)

The details of hedged items as at 30 June 2018 are as follows:

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As at 30 June 2018	POSITION LINE ITEM	\$M	\$M	\$M	\$M	\$M
Cash flow hedges						
Euro Medium Term Note (GBP 18m)	Long-term debt	-	(34)	-	-	10
Aggregated variable interest rate exposure	-	-	-	-	-	9
Highly probable forecast variable rate debt	-	-	-	-	-	27
Fair value hedges						
Domestic Notes	Long-term debt	-	(576)	-	-	(1)
Fair value and cash flow hedges						
Australian Medium Term Note (AUD 150m)	Long-term debt	-	(163)	-	(2)	6
TOTAL		_	(773)		(2)	51

#### Note 7 Investment in fellow subsidiary

As at 30 June	2018 \$m	2017 \$m
Redeemable shares held in fellow subsidiary	540	540
	540	540

The redeemable shares held in a fellow subsidiary company do not confer voting rights to Spark Finance and are redeemable at the option of Spark Finance. The investment has been classified as a non-current asset based upon expected realisation.

The fair value of Spark Finance's investment is difficult to value as there is no active market price. The range of fair value estimates is significant and the probabilities of the various estimates cannot be reasonably assessed and therefore Spark Finance is precluded from measuring its investment at fair value. Given the lack of a reliable fair value, Spark Finance continues to hold its investment at cost.

#### Note 8 Due to other Spark New Zealand Group companies

As at 30 June	2018 \$m	2017 \$m
Due to fellow subsidiary companies	4,946	4,644
	4,946	4,644

Current amounts due to fellow subsidiary companies have interest rates of between 1.8% and 6% (30 June 2017: between 1.6% and 6%) and are repayable at book value at the option of either the fellow subsidiary company or Spark Finance (as applicable).

#### Note 9 Debt

Debt is recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, debt is classified and measured at amortised cost plus, for hedged liabilities that are in a fair value hedging relationship, adjustments for fair value changes attributable to the risk being hedged. Any difference between cost and redemption value (including fair value changes) is recognised in the statement of profit or loss over the period of the borrowings, using the effective interest rate method.

As at 30 June				2018	2017
Face value	Facility	Coupon rate	Maturity	\$m	\$m
Short-term debt					
Short-term borrowings		Variable	<1 month	-	6
Commercial paper		Variable	<5 months	149	149
				149	155
Bank funding					
MUFG Bank, Ltd	100 million NZD	Variable	13/03/2018	-	100
Bank of New Zealand	100 million NZD	Variable	31/10/2018	100	90
Westpac New Zealand Limited	200 million NZD	Variable	30/11/2020	50	-
MUFG Bank, Ltd	125 million NZD	Variable	30/11/2022	125	-
				275	190
Domestic notes					
250 million NZD		5.25%	25/10/2019	250	250
100 million NZD		4.50%	25/03/2022	102	102
100 million NZD		4.51%	10/03/2023	104	102
125 million NZD		3.94%	07/09/2026	120	116
				576	570
Foreign currency Medium Term Notes	i				
Euro Medium Term Notes - 22 million G	GBP	5.63%	14/05/2018	-	40
Euro Medium Term Notes - 18 million G	GBP	5.75%	06/04/2020	34	32
Australian Medium-Term Notes – 150 r	million AUD	4.00%	20/10/2027	163	-
				197	72
				1,197	987
Debt due within one year				249	295
Long-term debt				948	692

None of Spark Finance's debt is secured and all debt ranks equally with other liabilities. There are no financial covenants over the Spark Finance's debt, however, there are certain triggers in the event of default, as defined in the various debt agreements. There have been no events of default over Spark Finance's debt in the years ended 30 June 2018 and 30 June 2017.

The fair value of long-term debt, including amounts due within one year, (calculated based on the present value of future principal and interest cash flows, discounted at market interest rates at balance date) was \$1,072 million compared to a carrying value of \$1,048 million (30 June 2017: fair value of \$862 million compared to a carrying value of \$832 million).

#### Note 9 Debt (continued)

#### Net debt

Net debt includes external long-term debt at the value of hedged cash flows due to arise on maturity, plus short-term debt, less any cash. Net debt is a non-GAAP measure and is not defined in accordance with NZ IFRS but is a measure used by management. A reconciliation of the movements in net debt is provided below:

		CASH FLOWS			NON-CASH M	OVEMENTS FOREIGN		
Year ended 30 June 2018	AS AT 1 JULY 2017	PROCEEDS	PAYMENTS	INTEREST AMORTISATION	FAIR VALUE CHANGES	EXCHANGE MOVEMENT	OTHER	AS AT 30 JUNE 2018
Cash	2	(2,759)	2,746	-	-	-	-	(11)
Short-term debt	155	1,262	(1,273)	4	-	-	1	149
Long-term debt	832	1,287	(1,079)	-	6	2	-	1,048
Derivatives	39	209	(232)	2	-	(2)	-	16
Net debt	987	2,549	(2,352)	4	6	2	1	1,197

Year ended 30 June 2017		CASH FLOWS NON-CASH MOVEMENTS FOREIGN						
	AS AT 1 JULY 2016	PROCEEDS	PAYMENTS	INTEREST AMORTISATION	FAIR VALUE CHANGES	EXCHANGE	OTHER	AS AT 30 JUNE 2017
Cash	5	(1,600)	1,597	-	-	-	-	2
Short-term debt	100	699	(646)	2	-	-	-	155
Long-term debt	775	900	(825)	-	(14)	(4)	-	832
Derivatives	34	-	-	-	-	5	-	39
Net debt	914	1,599	(1,471)	2	(14)	1	-	1,028

#### Note 10 Equity and dividends

#### Contributed capital

As at 30 June 2018 contributed capital consisted of 882,872,600 (30 June 2017: 882,872,600) issued and fully paid shares, of which 342,872,600 (30 June 2017: 342,872,600) were ordinary shares. Each of the shares confers on the holder the right to vote at any general meeting of Spark Finance. 540,000,000 (30 June 2017: 540,000,000) of the shares are redeemable at the option of Spark Finance, in accordance with the terms of its constitution. No other conditions are attached to the ordinary and redeemable shares. There is no par value on the ordinary shares issued by Spark Finance.

#### Dividend

During the year ended 30 June 2018 Spark Finance paid a dividend of 52.1 cents per share or \$460 million to Spark New Zealand Limited (30 June 2017: 52.1 cents per share or \$460 million).

#### Note 11 Financial instruments and risk management

Spark Finance is exposed to financial market risk primarily from changes in foreign currency exchange rates and interest rates. The Company employs risk management strategies including the use of derivative financial instruments to manage these exposures through a Spark New Zealand Group Board-approved treasury policy which provides the framework within which treasury related activities are conducted.

Spark Finance monitors the use of derivative financial instruments through the use of well-defined market and credit risk limits and timely reports to senior management. All contracts have been entered into with major creditworthy financial institutions. The risk associated with these transactions is that the fair value or cash flows of financial instruments will change due to movements in market rates, coupled with the cost of replacing these agreements at the current market rates in the event of default by the counter party.

#### i) Currency risk

#### Nature of the risk

Currency risk is the risk that the eventual New Zealand dollar net cash flows will be adversely affected by changes in foreign currency exchange rates.

#### Exposure and risk management

Spark Finance's exposure to foreign currencies arising from financial instruments is:

	AUD	USD	GBP	Total
As at 30 June 2018	NZ\$m	NZ\$m	NZ\$m	NZ\$m
Exposures				
Long-term debt	(163)	-	(34)	(197)
Due from other Spark New Zealand Group companies	4	12	-	16
Total exposure from non-derivative financial instruments	(159)	12	(34)	(181)
Hedging instruments		(12)		(42)
Foreign exchange contracts	-	(12)	-	(12)
NZD cross-currency interest rate swaps	163	-	34	197
Total exposure from hedging instruments	163	(12)	34	185
	AUD	USD	GBP	Total
As at 30 June 2017	NZ\$m	NZ\$m	NZ\$m	NZ\$m
Exposures				
Long-term debt	-	-	(71)	(71)
Due from other Spark New Zealand Group companies	-	3	-	3
Total exposure from non-derivative financial instruments	-	3	(71)	(68)
Hedging instruments				
Foreign exchange contracts	-	(3)	-	(3)
NZD cross-currency interest rate swaps	-	-	71	71
Total exposure from hedging instruments	-	(3)	71	68

Spark Finance manages currency risk arising from debt not denominated in New Zealand dollars through hedging. Spark Finance's long-term debt issued in AUD and GBP is fully hedged using cross-currency interest rate swaps to convert these borrowings into a floating rate New Zealand dollar exposure.

Spark Finance enters into forward exchange contracts to protect the Spark New Zealand Group from the risk that the eventual New Zealand dollar net cash flows will be adversely affected by changes in foreign currency exchange rates. Forward exchange contracts are used to hedge the Spark New Zealand Group's forecast transactions that have a high probability of occurrence and firm purchase commitments in fellow subsidiaries (mainly denominated in US dollars). Forward exchange contracts are also used to hedge foreign currency assets held by the Spark New Zealand Group. These forward exchange contracts are not designated as hedging instruments and are therefore classified as held for trading.

#### Sensitivity to foreign exchange rate movements

As at 30 June 2018 a movement of 10% in the New Zealand dollar would impact Spark Finance's statement of profit or loss and other comprehensive income by less than \$1 million (30 June 2017: nil). This analysis assumes a movement in the New Zealand dollar across all currencies and only includes the effect of foreign exchange movements on monetary financial instruments.

#### ii) Interest rate risk

#### Nature of the risk

Interest rate risk is the risk that fluctuations in interest rates impact Spark Finance's financial performance or the fair value of its holdings of financial instruments.

#### Exposure and risk management

Spark Finance is exposed to interest rate risk from its borrowings, which may be issued at floating rates or in foreign currency. Spark Finance employs the use of derivative financial instruments for the purpose of reducing its exposure to fluctuations in interest rates with the objective to minimise the cost of net borrowings and to minimise the impact of interest rate movements on Spark Finance's finance expense and net earnings.

Spark Finance uses cross-currency interest rate swaps to convert foreign currency borrowings into floating-rate New Zealand dollar positions. Interest rate swaps are used to convert certain floating-rate positions into fixed-rate positions and vice versa. As a consequence, Spark Finance's interest rate positions are limited to New Zealand yield curves.

#### Sensitivity to interest rate movements

As at 30 June 2018 a movement of 100 basis points would impact Spark Finance's statement of profit or loss and other comprehensive income (after hedging) by less than \$46 million (30 June 2017: \$33 million).

#### iii) Credit risk

#### Nature of the risk

Credit risk arises in the normal course of Spark Finance's business from financial instruments, including cash, advances to Spark New Zealand Group companies and derivative financial instruments if a counterparty fails to meet its contractual obligation.

#### Exposure and risk management

Spark Finance is exposed to credit risk if Spark New Zealand Group companies and counterparties fail to make payments in respect of:

- Term advances that fall due; and
- Contractual cash flows of derivative assets held at fair value.

Spark Finance's assets subject to credit risk as at 30 June 2018 are \$6,947 million (30 June 2017: \$6,762 million).

Spark Finance considers the probability of default upon initial recognition of financial instruments, advances to Spark New Zealand Group companies and derivative assets and whether there has been a significant increase in credit risk on an ongoing basis at the end of each reporting period. To assess whether there is a significant increase in credit risk, Spark Finance compares the risk of default occurring on these assets at the reporting date with the risk of default at the date of initial recognition. Available reasonable and supportive forward-looking information are considered, especially the following indicators:

- External credit rating (as far as available);
- Actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change to the customer or counterparty's ability to meet their obligations; and
- Significant changes in the value of the collateral supporting the obligation or in the quality of guarantees or credit enhancements.

Spark Finance manages its exposure using a credit policy that includes limits on exposures with significant counterparties that have been set and approved by the Board and are monitored on a regular basis. Spark places its cash and derivative financial instruments with high-credit quality financial institutions and does not have significant concentration of risk with any single party. Concentration of credit risk for advances to Spark New Zealand Group companies is managed through guarantees provided by Spark New Zealand Limited.

Spark Finance has certain derivative and debt agreements that are subject to bilateral credit support agreements that require Spark Finance or the counterparty to post collateral funds to support the value of certain derivatives. As at 30 June 2018 no collateral was posted (30 June 2017: nil). Letters of credit and guarantees may also be held over some receivable amounts. The carrying amounts of financial assets represent the maximum credit exposure.

#### iv) Liquidity risk

#### Nature of the risk

Liquidity risk represents Spark Finance's ability to meet its contractual obligations as they fall due.

#### Exposure and risk management

Spark Finance evaluates its liquidity requirements on an ongoing basis. Generally, Spark Finance generates sufficient cash flows from its operating activities to meet financing costs on external debt. If this is not the case, Spark Finance would have to recall funds advanced to other Spark New Zealand Group companies in order to repay its short and long-term debt.

In the event of any shortfalls, Spark Finance has the following financing programmes:

- An uncommitted \$500 million Note Facility with \$150 million drawn as at 30 June 2018 (30 June 2017: \$500 million facility, \$150 million drawn);
- An undrawn committed standby facility of \$200 million with a number of creditworthy banks (30 June 2017: \$200 million);
- Committed bank facilities of \$425 million with \$275 million drawn as at 30 June 2018 (30 June 2017: \$325 million facility with \$190 million drawn); and
- Committed bank overdraft facilities of \$15 million with New Zealand banks (30 June 2017: \$15 million).

There are no compensating balance requirements associated with these facilities.

In the event that Spark Finance is liquidated or ceases to trade, all non-preferential external creditors rank equally in their claims to the financial assets of Spark Finance. The Company's Policy provides for maintaining unutilised committed facilities of at least 110% of the next 12 months' forecast peak net funding requirements. The policy also requires that the maximum amount of long-term debt maturing in any 12 month period is not to exceed \$300 million.

#### Maturity analysis

The following table provides an analysis of Spark Finance's remaining contractual cash flows relating to financial liabilities. Contractual cash flows include contractual undiscounted principal and interest payments.

	Carrying	Contractual	0-6	6-12	1-2	2-5	5+
	amount	cash flows	months	months	years	years	years
As at 30 June 2018	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Non-derivative financial liabilities	(	(	(				
Due to other Spark New Zealand Group companies	(4,946)	(4,946)	(4,946)	-	-	-	-
Short and Long-term debt	(1,197)	(1,327)	(267)	(18)	(295)	(429)	(318)
	(6,143)	(6,273)	(5,213)	(18)	(295)	(429)	(318)
Derivative financial liabilities							
Interest rate swaps - (net settled)	(47)	(52)	(3)	(4)	(11)	(25)	(9)
Cross-currency interest rate swaps - (gross settled)	(47)	(52)	(3)	(4)	(11)	(23)	(3)
Inflows		264	3	5	43	20	193
Outflows	(16)	(284)	(4)	(4)	(54)	(21)	(201)
Forward exchange contracts - (gross settled)	(10)	(204)	(4)	(4)	(54)	(21)	(201)
Inflows		130	109	8	13	_	
Outflows	(7)	(137)	(114)	(8)	(15)	-	-
Outriows	(7)	(137)	(114)	(3)	(13)	(26)	(17)
					. ,		
	(6,213)	(6,352)	(5,222)	(21)	(319)	(455)	(335)
	Carrying	Contractual	0-6	6-12	1-2	2-5	5+
	amount	cash flows	months	months	years	years	years
As at 30 June 2017	\$m	\$m	\$m	\$m	Śm	Śm	\$m
					ψiii	şm	ŞIII
					γm	Şm	ŞIII
Non-derivative financial liabilities					γiii	Şm	Ţ
Non-derivative financial liabilities Bank overdraft	(2)	(2)	(2)	_	- -	şm -	<u>باالې</u> -
	(2) (4,644)	(2) (4,644)	(2) (4,644)	-	-	- -	- -
Bank overdraft				- - (158)		- -	 (249)
Bank overdraft Due to other Spark New Zealand Group companies	(4,644)	(4,644)	(4,644)		-	-	
Bank overdraft Due to other Spark New Zealand Group companies	(4,644) (987)	(4,644) (1,127)	(4,644) (170)	(158)	(119)	(431)	(249)
Bank overdraft Due to other Spark New Zealand Group companies	(4,644) (987)	(4,644) (1,127)	(4,644) (170)	(158)	(119)	(431)	(249)
Bank overdraft Due to other Spark New Zealand Group companies Short and Long-term debt	(4,644) (987)	(4,644) (1,127)	(4,644) (170)	(158)	(119)	(431)	(249)
Bank overdraft Due to other Spark New Zealand Group companies Short and Long-term debt Derivative financial liabilities	(4,644) (987) <b>(5,633)</b>	(4,644) (1,127) <b>(5,773)</b>	(4,644) (170) (4,816)	(158) (158)	(119) (119)	(431) (431)	(249) (249)
Bank overdraft Due to other Spark New Zealand Group companies Short and Long-term debt Derivative financial liabilities Interest rate swaps - (net settled)	(4,644) (987) <b>(5,633)</b>	(4,644) (1,127) <b>(5,773)</b>	(4,644) (170) (4,816)	(158) (158)	(119) (119)	(431) (431)	(249) (249)
Bank overdraft Due to other Spark New Zealand Group companies Short and Long-term debt Derivative financial liabilities Interest rate swaps - (net settled) Cross-currency interest rate swaps - (gross settled)	(4,644) (987) <b>(5,633)</b>	(4,644) (1,127) (5,773) (42)	(4,644) (170) (4,816) (3)	(158) (158) (3)	(119) (119) (4)	(431) (431) (19)	(249) (249)
Bank overdraft Due to other Spark New Zealand Group companies Short and Long-term debt Derivative financial liabilities Interest rate swaps - (net settled) Cross-currency interest rate swaps - (gross settled) Inflows	(4,644) (987) <b>(5,633)</b> (36)	(4,644) (1,127) (5,773) (42) 79	(4,644) (170) (4,816) (3)	(158) (158) (3) 44	(119) (119) (119) (4) 2	(431) (431) (19) 33	(249) (249)
Bank overdraft Due to other Spark New Zealand Group companies Short and Long-term debt Derivative financial liabilities Interest rate swaps - (net settled) Cross-currency interest rate swaps - (gross settled) Inflows Outflows	(4,644) (987) <b>(5,633)</b> (36)	(4,644) (1,127) (5,773) (42) 79	(4,644) (170) (4,816) (3)	(158) (158) (3) 44	(119) (119) (119) (4) 2	(431) (431) (19) 33	(249) (249)
Bank overdraft Due to other Spark New Zealand Group companies Short and Long-term debt Derivative financial liabilities Interest rate swaps - (net settled) Cross-currency interest rate swaps - (gross settled) Inflows Outflows Forward exchange contracts - (gross settled)	(4,644) (987) <b>(5,633)</b> (36)	(4,644) (1,127) (5,773) (42) 79 (118)	(4,644) (170) (4,816) (3) - (2)	(158) (158) (3) 44 (66)	(119) (119) (119) (4) 2	(431) (431) (19) 33	(249) (249)
Bank overdraft Due to other Spark New Zealand Group companies Short and Long-term debt Derivative financial liabilities Interest rate swaps - (net settled) Cross-currency interest rate swaps - (gross settled) Inflows Outflows Forward exchange contracts - (gross settled) Inflows	(4,644) (987) <b>(5,633)</b> (36) (34)	(4,644) (1,127) (5,773) (42) 79 (118) 138	(4,644) (170) (4,816) (3) - (2) 125	(158) (158) (3) 44 (66) 13	(119) (119) (4) 2 (2)	(431) (431) (19) 33 (48)	(249) (249)

Carrying amounts are as disclosed in the statement of financial position in accordance with Spark Finance's accounting policies. Contractual cash flows include undiscounted principal and interest payments and are presented at the earliest date on which Spark Finance could be required to repay contractually.

#### Guarantees

Spark Finance has granted an indemnity in relation to a performance bank guarantee of \$27 million for a fellow subsidiary company (30 June 2017: \$27 million). As at 30 June 2018 it is considered unlikely that this indemnity will be called upon.

#### Note 12 Related party transactions

Spark Finance provides financing for the Spark New Zealand Group. These entities are all related parties by virtue of their common control. Transactions and amounts owing to and from these companies are separately disclosed throughout these financial statements. Spark Finance also enters into derivative financial instruments with fellow subsidiaries. These arrangements are matched with similar derivative financial instruments obtained from the external market.

The notional principal or contract amounts outstanding are as follows:

As at 30 June	2018 \$m	2017 \$m
Cross-currency interest rate swaps	-	64
Forward exchange contracts	118	143

#### Note 13 Fellow subsidiary companies

At 30 June 2018 the significant fellow subsidiaries of Spark Finance were as follows:

	COUNTRY	OWNERSHIP	PRINCIPAL ACTIVITY	
Computer Concepts Limited	New Zealand	100%	IT infrastructure and business cloud services	
Digital Island Limited	New Zealand	100%	Business telecommunications provider	
Gen-i Australia Pty Limited	Australia	100%	Provides outsourced telecommunications services	
Lightbox New Zealand Limited	New Zealand	100%	Subscription video-on-demand service	
Qrious Limited	New Zealand	100%	Big data analytics business	
Revera Limited	New Zealand	100%	IT infrastructure and data centre provider	
Spark Retail Holdings Limited	New Zealand	100%	Retailer of telecommunications products and services	
Spark New Zealand Trading Limited	New Zealand	100%	Provides local, national and international telephone and data services	
TCNZ (Bermuda) Limited	Bermuda	100%	A holding company	
Teleco Insurance Limited	Bermuda	100%	A Group insurance company	
Telecom New Zealand USA Limited	United States	100%	Provides international wholesale telecommunications services	
Telecom Southern Cross Limited	New Zealand	100%	A holding company	

The financial year end of all significant fellow subsidiaries is 30 June.

#### Note 14 Commitments and contingencies

There are no commitments or contingencies other than those outlined in the above notes (30 June 2017: nil).

#### Note 15 Subsequent events after balance date

On 23 August 2018 the Directors approved a dividend of 41.5 cents per share or \$366 million to Spark New Zealand Limited to be paid on 24 August 2018.

Spark Finance is considering making an offer of unsubordinated, unsecured fixed rate bonds. If Spark Finance offers these bonds it is expected that full details of the offer will be released on 29 August 2018. No money is currently being sought and applications for the bonds cannot currently be made. However, if Spark Finance offers the bonds, the offer will be made in accordance with the Financial Markets Conduct Act 2013.

Registered office The registered office of Spark Finance is:

Level 2 Spark City 167 Victoria Street West Auckland 1010 New Zealand

Inquiries

Bondholders with inquiries about transactions, changes of address or interest payments should contact:

#### New Zealand registry

Link Market Services Limited Level 11 Deloitte Centre PO Box 91976 80 Queen Street Auckland 1142 Ph +64 9 375 5998 (investor enquiries) or + 64 9 375 5999 Fax +64 9 375 5990 enquiries@linkmarketservices.com www.linkmarketservices.co.nz

For more information For inquiries about Spark Finance or Spark New Zealand's operating and financial performance contact:

investor-info@spark.co.nz

Investor Relations Spark New Zealand Limited Private Bag 92028 Auckland 1142 New Zealand

investors.sparknz.co.nz

Visit the Spark New Zealand website at www.sparknz.co.nz

# KPMG

# Independent Auditor's Report

To the shareholder of Spark Finance Limited

**Report on the financial statements** 

#### Opinion

In our opinion, the accompanying financial statements of Spark Finance Limited (the company) on pages 5 to 19:

- present fairly in all material respects the company's financial position as at 30 June 2018 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

We have audited the accompanying financial statements which comprise:

- the statement of financial position as at 30 June 2018;
- the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the company in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Other than in a capacity as auditor we have no relationship with, or interests in, the company.

### S Materiality

The scope of our audit was influenced by our application of materiality. Materiality helped us to determine the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and on the financial statements as a whole. The materiality for the financial statements as a whole was set at \$37 million, determined with reference to a benchmark of total assets. We chose the benchmark because, in our view, this is a key measure of the company's performance.



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#### **Key audit matters**

Key audit matters are those matters that, in our professional judgement, that require signifcant auditor attention because of the judgement involved. We summarise below those matters and our key audit procedures to address those matters in order that the shareholder may better understand the process by which we arrived at our audit opinion. Our procedures were undertaken in the context of and solely for the purpose of our statutory audit opinion on the financial statements as a whole and we do not express discrete opinions on separate elements of the financial statements.

The key audit matter	How the matter was addressed in our audit
Completeness and recognition of external debt	
Refer to Note 9 to the Financial Statements.	Our audit procedures included:
Spark Finance obtains external funding in the form of bank facilities, issued notes and commercial paper. Debt is recognised initially at fair value less attributable transaction costs.	<ul> <li>understanding the processes in place to address segregation of duties in the issue of external debt.</li> <li>agreeing maturity and face value of the external debt</li> </ul>
Subsequent to initial recognition, debt is classified and measured at amortised cost plus, for hedged liabilities	balances at 30 June 2018 to confirmations received from external counterparties.
that are in a fair value hedging relationship, adjustments for fair value changes attributable to the risk being hedged.	<ul> <li>reviewed hedge accounting adjustments for debt which is in a fair value hedge relationship.</li> </ul>
Based on their materiality, and the level of judgement involved for hedge accounting, external debt is considered to be the area which had the greatest effect on our overall audit strategy and allocation of resources in planning and completing our audit.	We did not identify any material differences in relation to the existence or accuracy of external debt.
Application of hedge accounting	
Refer to Note 6 of the Financial Statements.	Our audit procedures included:
Spark Finance enters into cross currency and interest rate swap derivatives to manage interest rate risk and foreign exchange rate risk on external debt. Hedge accounting is applied where specific requirements are met around	<ul> <li>agreeing the terms of the derivatives to the confirmation provided by the derivative counterparty.</li> </ul>
documentation of the hedge relationship and the relationship is demonstrated as being an effective hedge.	<ul> <li>using our treasury valuation specialists we independently recalculated the fair value of all of the derivatives recorded by Spark Finance.</li> </ul>
Hedge accounting is complex, particularly in the area of whether the requirements (both initial and ongoing) for its application are met. Should the requirements for hedge accounting not be met, Spark Finance could experience significant volatility in the Statement of profit	<ul> <li>ensuring the hedge documentation supporting the application of hedge accounting was in accordance with relevant accounting standards.</li> </ul>
or loss and other comprehensive income from changes in	<ul> <li>determining that management's hedge effectiveness</li> </ul>

Due to the size of the derivative positions and the complexity of hedge accounting we consider this to be a key audit matter.

the fair value of the derivatives.

We did not identify any material differences in relation to the application of hedge accounting.

calculations were correctly performed using

appropriate source information.



# $i \equiv$ Other information

The Directors, on behalf of the company, are responsible for the other information included in the entity's Annual Report. Other information includes the Directors' Report and Other Information relating to corporate governance and statutory information. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Use of this independent auditor's report

This independent auditor's report is made solely to the shareholder. Our audit work has been undertaken so that we might state to the shareholder those matters we are required to state to them in the independent Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the shareholder as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.

### **Responsibilities of the Directors' for the financial statements**

The Directors, on behalf of the company, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being New Zealand Equivalents to International Financial Reporting Standards) and International Financial Reporting Standards;
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly
  presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

## × L Auditor's responsibilities for the audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:



http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-1/ This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is David Gates. For and on behalf of

KAMG

David Gates KPMG Wellington 24 August 2018